



# FULL SAIL LOGISTICS

## DROP TRAILER PROGRAM

Drivers often waste time at facilities waiting for the freight to be loaded or unloaded. In some cases, this may take up to a few hours and is an inefficient use of time. Shippers and carriers seek ways to reduce waste time and increase productivity, and one of the ways to do so is FSL's drop trailer program.

### WHAT IS THE DROP TRAILER PROGRAM?

A drop trailer is a simple process where a driver leaves a trailer at a shipper's facility for a period until another vehicle picks it up. The trailer can be already filled with cargo and be left at the intermediate facility or can be delivered empty to a shipper's warehouse or distribution center. This method gives shippers more independence since they can load trailers independently.

### WHAT ARE THE BENEFITS OF FSL'S DROP TRAILER PROGRAM?

USING FSL'S DROP TRAILER PROGRAM CAN BE BENEFICIAL FOR BOTH SHIPPERS AND CARRIERS. HERE ARE SOME KEY ADVANTAGES TO OUR PROGRAM:

#### BENEFITS FOR SHIPPERS //

- Opportunity to load the trailer at their own convenience. This allows for a smooth and convenient process when loading and unloading goods.
- No overpaying for the time a driver stays with your freight.
- If the freight arrives at your facility, you can re-pack it accordingly. You can pack it in the way you see fit for your cargo and have everything the way you like before sending it off again.
- A smoother, more efficient supply chain. A drop trailer allows you to have control over the entire process.

#### BENEFITS FOR CARRIERS //

- Helps drivers comply with hos regulations. These regulations are the maximum amount of time drivers can be on duty. Regulations include driving times and the number and length of rest periods, so drivers are safe on the road.
- Drivers don't waste time waiting for loading and unloading. This relates to working at their own convenience so they can do everything on their own time.
- The drop trailer is parked right where you need to load and unload your items quickly.
- Gives carriers more consistent and sufficient routes.



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## DROP TRAILER PROGRAMS ARE A GOOD OPTION FOR SHIPPERS WHO:

**SHIP CONSISTENT VOLUME.** From a cost perspective, drop trailers typically make sense when you have at least two shipments per week on a regular basis.

**STRUGGLE WITH EXCESSIVE LOAD TIMES.** If long loading times are costing you penalties and higher rates, and degrading your relationships with carriers, using drop trailers could help you eliminate fees.

**NEED MORE SPACE ON DOCKS.** Moving freight and the drop trailer to another spot in the yard opens up valuable space on congested docks to create efficiencies in your warehouse.

**WANT GREATER FLEXIBILITY.** Tight delivery windows can burden shippers, too. Loading and unloading freight when it works best for your team can make scheduling easier and less costly for everyone.

**HAVE ENOUGH SPACE.** To make drop trailers a viable solution, shippers need yard space to accommodate extra trailers, as well as room for carriers to move them in and out efficiently.

## HOW DOES FSL'S DROP TRAILER PROGRAM WORK?

To initiate FSL's Drop Trailer Program, FSL works closely with its client to determine the best lanes and facilities to utilize FSL's Drop Trailer Program. Once FSL and its client determine appropriate lanes and facilities, FSL will contract with its Drop Trailer-Ready Network to execute a successful Drop Trailer Program. FSL oversees and coordinates all trailer drops to ensure a seamless and unrivaled service for its clients.

